

**AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

Special Item No. 132-33 Perpetual Software Licenses

Special Item No. 132-34 Maintenance of software

Special Item No. 132-51 Information Technology Professional Services

Note: Contractor has been awarded all Special Item Numbers under the cooperative purchasing program.



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Springfield, Virginia 22151*

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FAX (703) 354-6676

www.gxs.net

Contract Number GS-35F-0558P

Period Covered by Contract: May 27, 2004 through May 27, 2009

General Services Administration

Federal Supply Service

Price List current through Modification #PS0014, dated June 14, 2004

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also Available on the GSA Advantage! System. Agencies can browse GSA Advantage! By accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

SIN 132-33 – PERPETUAL SOFTWARE LICENSES

FSC Class 7030 – INFORMATION TECHNOLOGY SOFTWARE

Microcomputers

Application Software

SIN 132-34 – MAINTENANCE OF SOFTWARE**SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES**

FPDS Code D301	IT Facility Operation and Maintenance
FPDS Code D302	IT Systems Development Services
FPDS Code D306	IT Systems Analysis Services
FPDS Code D307	Automated Information Systems Design and Integration Services
FPDS Code D308	Programming Services
FPDS Code D310	IT Backup and Security Services
FPDS Code D311	IT Data Conversion Services
FPDS Code D313	Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Service
FPDS Code D316	IT Network Management Services
FPDS Code D317	Automated News Services, Data Services, or Other Information Services
FPDS Code D399	Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

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**INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO All SPECIAL
ITEM NUMBERS****SPECIAL NOTICE TO AGENCIES: Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. Geographic Scope of Contract:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

2. Contractor's Ordering Address and Payment Information:

Gen-X Strategies, Inc.

7015 Backlick Court

Springfield, Virginia 22151

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

(703) 354-6600

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. Statistical Data for Government Ordering Office Completion of Standard Form 279:

Block 9: G. Order/Modification Under Federal Schedule

Block 16: Data Universal Numbering System (DUNS) Number: **16-230-5481**Block 30: Type of Contractor – **A.Small Disadvantaged Business**Block 31: Woman-Owned Small Business - **No**Block 36: Contractor's Taxpayer Identification Number (TIN): **52-2099944****4a. CAGE Code: 3AV87****4b. Contractor has registered with the Central Contractor Registration Database.****5. FOB Destination****6. DELIVERY SCHEDULE**

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

<u>SPECIAL ITEM NUMBER</u>	<u>DELIVERY TIME (Days ARO)</u>
132-33	As negotiated between the
132-34	Contractor and the Ordering
<u>132-51</u>	Agency

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. Discounts: Prices shown are NET Prices; Basic Discounts have been deducted.

a. Prompt Payment: **0%** - **Net 30** days from receipt of invoice or date of acceptance, whichever is later.

b. Quantity: **NONE****c. Dollar Volume:** **NONE****d. Government Educational Institutions:** **Same As All Other Government Customers.****e. Other:** **NONE**

8. Trade Agreements Act of 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. Statement Concerning Availability of Export Packing:

Not Applicable

10. Small Requirements: The minimum dollar value of orders to be issued is \$100.00.**11. Maximum Order (All dollar amounts are exclusive of any discount for prompt payment.)**

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:
- Special Item Number 132-33 – Perpetual Software Licenses
 - Special Item Number 132-34 – Maintenance of Software
 - Special Item Number 132-51 - Information Technology (IT) Professional Services

12. USE OF FEDERAL SUPPLY SERVICE INFORMATION TECHNOLOGY SCHEDULE CONTRACTS. In accordance with FAR 8.404:

[NOTE: Special ordering procedures have been established for Special Item Numbers (SINs) 132-51 IT Professional Services; refer to the terms and conditions for those SINs.]

Orders placed pursuant to a Multiple Award Schedule (MAS), using the procedures in FAR 8.404, are considered to be issued pursuant to full and open competition. Therefore, when placing orders under Federal Supply Schedules, ordering activities need not seek further competition, synopsise the requirement, make a separate determination of fair and reasonable pricing, or consider small business set-asides in accordance with subpart 19.5. GSA has already determined the prices of items under schedule contracts to be fair and reasonable. By placing an order against a schedule using the procedures outlined below, the ordering activity has concluded that the order represents the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the ordering activity's needs.

- a. Orders placed at or below the micro-purchase threshold. ordering activities can place orders at or below the micro-purchase threshold with any Federal Supply Schedule Contractor.
- b. Orders exceeding the micro-purchase threshold but not exceeding the maximum order threshold. Orders should be placed with the Schedule Contractor that can provide the supply or service that represents the best value. Before placing an order, ordering activities should consider reasonably available information about the supply or service offered under MAS contracts by using the "GSA Advantage!" on-line shopping service, or by reviewing the catalogs/pricelists of at least three Schedule Contractors and selecting the delivery and other options available under the schedule that meets the ordering activity's needs. In selecting the supply or service representing the best value, the ordering activity may consider--
- (1) Special features of the supply or service that are required in effective program performance and that are not provided by a comparable supply or service;
 - (2) Trade-in considerations;
 - (3) Probable life of the item selected as compared with that of a comparable item;
 - (4) Warranty considerations;

- (5) Maintenance availability;
 - (6) Past performance; and
 - (7) Environmental and energy efficiency considerations.
- c. Orders exceeding the maximum order threshold. Each schedule contract has an established maximum order threshold. This threshold represents the point where it is advantageous for the ordering activity to seek a price reduction. In addition to following the procedures in paragraph b, above, and before placing an order that exceeds the maximum order threshold, ordering activities shall--

Review additional Schedule Contractors'

- (1) catalogs/pricelists or use the "GSA Advantage!" on-line shopping service;
 - (2) Based upon the initial evaluation, generally seek price reductions from the Schedule Contractor(s) appearing to provide the best value (considering price and other factors); and
 - (3) After price reductions have been sought, place the order with the Schedule Contractor that provides the best value and results in the lowest overall cost alternative. If further price reductions are not offered, an order may still be placed, if the ordering activity determines that it is appropriate.
- NOTE: For orders exceeding the maximum order threshold, the Contractor may:
- (1) Offer a new lower price for this requirement (the Price Reductions clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations);
 - (2) Offer the lowest price available under the contract; or
 - (3) Decline the order (orders must be returned in accordance with FAR 52.216-19).
- d. Blanket purchase agreements (BPAs). The establishment of Federal Supply Schedule BPAs is permitted when following the ordering procedures in FAR 8.404. All schedule contracts contain BPA provisions. ordering activities may use BPAs to establish accounts with Contractors to fill recurring requirements. BPAs should address the frequency of ordering and invoicing, discounts, and delivery locations and times.
- e. Price reductions. In addition to the circumstances outlined in paragraph c, above, there may be instances when ordering activities will find it advantageous to request a price reduction. For example, when the ordering activity finds a schedule supply or service elsewhere at a lower price or when a BPA is being established to fill recurring requirements, requesting a price reduction could be advantageous. The potential volume of orders under these agreements, regardless of the size of the individual order, may offer the ordering activity the opportunity to secure greater discounts. Schedule Contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order.
- f. Small business. For orders exceeding the micro-purchase threshold, ordering activities should give preference to the items of small business concerns when two or more items at the same delivered price will satisfy the requirement.
- g. Documentation. Orders should be documented, at a minimum, by identifying the Contractor the item was purchased from, the item purchased, and the amount paid. If an ordering activity requirement, in excess of the micro-purchase threshold, is defined so as to require a particular brand name, product, or feature of a product peculiar to one manufacturer, thereby precluding consideration of a product manufactured by another company, the ordering activity shall include an explanation in the file as to why the particular brand name, product, or feature is essential to satisfy the ordering activity's needs.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS:

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS): Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. **CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:**

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. **GSA Advantage!**

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. **PURCHASE OF OPEN MARKET ITEMS**

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract.

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

- a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
 - (1) Time of delivery/installation quotations for individual orders;
 - (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
 - (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.
- b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Not Applicable

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

Federal Acquisition Regulation (FAR) 13.303-1(a) defines Blanket Purchase Agreements (BPAs) as "...a simplified method of filling anticipated repetitive needs for supplies or services by establishing 'charge accounts' with qualified sources of supply." The use of Blanket Purchase Agreements under the Federal Supply Schedule Program is authorized in accordance with FAR 13.303-2(c)(3), which reads, in part, as follows:

"BPAs may be established with Federal Supply Schedule Contractors, if not inconsistent with the terms of the applicable schedule contract."

Federal Supply Schedule contracts contain BPA provisions to enable schedule users to maximize their administrative and purchasing savings. This feature permits schedule users to set up "accounts" with Schedule Contractors to fill recurring requirements. These accounts establish a period for the BPA and generally address issues such as the frequency of ordering and invoicing, authorized callers, discounts,

delivery locations and times. Agencies may qualify for the best quantity/volume discounts available under the contract, based on the potential volume of business that may be generated through such an agreement, regardless of the size of the individual orders. In addition, agencies may be able to secure a discount higher than that available in the contract based on the aggregate volume of business possible under a BPA. Finally, Contractors may be open to a progressive type of discounting where the discount would increase once the sales accumulated under the BPA reach certain prescribed levels. Use of a BPA may be particularly useful with the new Maximum Order feature. See the Suggested Format, contained in this Schedule Pricelist, for customers to consider when using this purchasing tool.

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

<http://www.gxs.net>

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

- (a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- (b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
 - (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
 - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- (c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

**TERMS AND CONDITIONS APPLICABLE TO
PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND
MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE
COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE**

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for

acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. **GUARANTEE/WARRANTY**

- a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.
- b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.
- c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

3. **TECHNICAL SERVICES**

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number (703) 354-6600 for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 8:00am to 5:00pm EST.

4. **SOFTWARE MAINTENANCE**

- A. Software maintenance service shall include the following:
 - a. Standard Technical Support

The Contractor Standard Technical Support program provides for access to technical services during the maintenance warranty period with unlimited access to on-line help (i.e. FAQs and support knowledgebase). Standard Technical Support includes access to front-line technical support engineers who will be available during regular business hours (8:00am – 5:00pm. Monday through Friday) to provide technical assistance.

 - Technical E-mail or phone support
 - Unlimited access to on-line help
- B. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

5. **PERIODS OF MAINTENANCE (132-34)**

- a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.
- b. Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.
- c. Annual Funding. When annually appropriated funds are cited on an order for term licenses and/or maintenance, the period of the term licenses and/or maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the maintenance orders citing the new appropriation shall be required, if the maintenance is to be continued during any remainder of the contract period.

- d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
- e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term licenses and/or maintenance is to be terminated at that time. Orders for the continuation of maintenance will be required if the term licenses and/or maintenance is to be continued during the subsequent period.

6. CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE

Not Applicable

7. TERM LICENSE CESSATION

Not Applicable

8. UTILIZATION LIMITATIONS - (132-32, 132-33, 132-34)

- a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.
- b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:
 - (1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.
 - (2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.
 - (3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.
 - (4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is

inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

- (5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

9. SOFTWARE CONVERSIONS - (132-32 AND 132-33)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license (132-32), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

10. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

11. RIGHT-TO-COPY PRICING

The Contractor does not offer right-to-copy licenses.

TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services and Special Item Number 132-52 Electronic Commerce Services apply exclusively to IT/EC Services within the scope of this Information Technology Schedule.

- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDERING PROCEDURES FOR SERVICES (REQUIRING A STATEMENT OF WORK) (G-FCI-920) (MAR 2003)

FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that require a Statement of Work. These special ordering procedures take precedence over the procedures in FAR 8.404 (b)(2) through (b)(3).

When ordering services over \$100,000, Department of Defense (DOD) ordering offices and non-DOD agencies placing orders on behalf of the DOD must follow the policies and procedures in the Defense Federal Acquisition Regulation Supplement (DFARS) 208.404-70 – Additional ordering procedures for services. When DFARS 208.404-70 is applicable and there is a conflict between the ordering procedures contained in this clause and the additional ordering procedures for services in DFARS 208.404-70, the DFARS procedures take precedence.

GSA has determined that the prices for services contained in the contractor's price list applicable to this Schedule are fair and reasonable. However, the ordering activity using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

- (a) When ordering services, ordering activities shall—
 - (1) Prepare a Request (Request for Quote or other communication tool):
 - (i) A statement of work (a performance-based statement of work is preferred) that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.
 - (ii) The request should include the statement of work and request the contractors to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering activity makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour or time-and-materials proposal may be requested. The firm-fixed price shall be based on the rates in the schedule contract and shall consider the mix of labor categories and level of effort

required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other incidental costs related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour and time-and-materials orders.

- (iii) The request may ask the contractors, if necessary or appropriate, to submit a project plan for performing the task, and information on the contractor's experience and/or past performance performing similar tasks.
- (iv) The request shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical qualification of responses. If consideration will be limited to schedule contractors who are small business concerns as permitted by paragraph (2) below, the request shall notify the contractors that will be the case.

(2) Transmit the Request to Contractors:

Based upon an initial evaluation of catalogs and price lists, the ordering activity should identify the contractors that appear to offer the best value (considering the scope of services offered, pricing and other factors such as contractors' locations, as appropriate) and transmit the request as follows:

NOTE: When buying IT professional services under SIN 132—51 ONLY, the ordering office, at its discretion, may limit consideration to those schedule contractors that are small business concerns. This limitation is not applicable when buying supplies and/or services under other SINS as well as SIN 132-51. The limitation may only be used when at least three (3) small businesses that appear to offer services that will meet the agency's needs are available, if the order is estimated to exceed the micro-purchase threshold.

- (i) The request should be provided to at least three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not exceed the maximum order threshold.
- (ii) For proposed orders exceeding the maximum order threshold, the request should be provided to additional contractors that offer services that will meet the ordering activity's needs.
- (iii) In addition, the request shall be provided to any contractor who specifically requests a copy of the request for the proposed order.
- (iv) Ordering activities should strive to minimize the contractors' costs associated with responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.

(3) Evaluate Responses and Select the Contractor to Receive the Order:

After responses have been evaluated against the factors identified in the request, the order should be placed with the schedule contractor that represents the best value. (See FAR 8.404)

- (b) The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs,

regardless of the size of individual orders, may offer the ordering activity the opportunity to secure volume discounts. When establishing BPAs, ordering activities shall—

- (1) Inform contractors in the request (based on the ordering activity's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.
 - (i) **SINGLE BPA:** Generally, a single BPA should be established when the ordering activity can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value should be awarded the BPA. (See FAR 8.404)
 - (ii) **MULTIPLE BPAs:** When the ordering activity determines multiple BPAs are needed to meet its requirements, the ordering activity should determine which contractors can meet any technical qualifications before establishing the BPAs. When establishing the BPAs, the procedures in (a)(2) above must be followed. The procedures at (a)(2) do not apply to orders issued under multiple BPAs. Authorized users must transmit the request for quote for an order to all BPA holders and then place the order with the Schedule contractor that represents the best value.
- (2) **Review BPAs Periodically:** Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value. (See FAR 8.404)
- (c) The ordering activity should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.
- (d) When the ordering activity's requirement involves both products as well as executive, administrative and/or professional, services, the ordering activity should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the best value. (See FAR 8.404)
- (e) The ordering activity, at a minimum, should document orders by identifying the contractor from which the services were purchased, the services purchased, and the amount paid. If other than a firm-fixed price order is placed, such documentation should include the basis for the determination to use a labor-hour or time-and-materials order. For ordering activity requirements in excess of the micro-purchase threshold, the order file should document the evaluation of Schedule contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

4. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

5. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT/EC Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

6. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
 - (1) Cancel the stop-work order; or
 - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
 - (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
 - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- (c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- (d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

7. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

8. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

9. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT/EC Services.

10. INDEPENDENT CONTRACTOR

All IT/EC Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

11. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

12. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT/EC services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

13. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract.

14. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

15. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

16. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

17. DESCRIPTION OF IT/EC SERVICES AND PRICING

GEN-X STRATEGIES PRODUCTS & PRODUCT SUPPORT PRICES			
Application	License Fee	Custom Function License Fee	Maintenance Fee
CMIST Master Colony	\$129,200.00		\$12,920.00
CMIST Alpha Colony	\$50,150.00		\$5,015.00
CMIST Light		\$36,550.00	\$3,655.00
<i>Organizational Modules</i>			
Development Cost Tracking	Included	Included	
Development Resources Tracking	Included	Included	
CMIST User Documentation	Included	Included	

Role / Activity Management	Included	Included	
User / Audience Maintenance	Included	Included	
Virtual Search Technology	Included	Included	
Web Content Management	Included	Included	
Web User Activity Tracking	Included	Included	
<i>Security Modules</i>			
Colony Certification & Deployment	Included	\$29,750.00	\$2,975.00
Data Stream Management	Included	\$34,000.00	\$3,400.00
<i>Technology</i>			
.NET Architecture	Included	Included	
OLAP / Analysis Services	Included	\$12,325.00	\$1,233.00
C# (Sharp) Design & Development	Included	Included	
Site Intelligence (AI Object-based)	Included	\$38,250.00	\$3,825.00
<i>Business Solutions (3rd Party Interface)</i>	(*) Requires Integration	(*) Requires Integration	
Asset Management Services Interface	Included	\$808.00	
CRM Services Interface	Included	\$808.00	
eCommerce Services Interface	Included	\$808.00	
EDI Services Interface	Included	\$808.00	
Email Notification Services Interface	Included	\$808.00	
eNews Letter Services Interface	Included	\$808.00	
Help Desk Services Interface	Included	\$808.00	

Project Management	Included	\$808.00	
Video Streaming Services Interface	Included	\$808.00	
Voice Delivery Services Interface	Included	\$808.00	

GEN-X STRATEGIES INC. LABOR RATES OFF SITE

Labor Category	Off-Site	Off-Site	Off-Site	Off-Site	Off-Site
	FY'05	FY'06	FY'07	FY'08	FY'09
<i>Principle/Partner</i>	\$230.45	\$238.52	\$246.87	\$255.51	\$264.45
<i>Functional Specialist</i>	\$165.75	\$171.55	\$177.55	\$183.77	\$190.20
<i>Technical Director</i>	\$150.68	\$155.95	\$161.41	\$167.06	\$172.91
<i>Sr. Technical Manager</i>	\$130.30	\$134.85	\$139.57	\$144.46	\$149.51
<i>Technical Manager</i>	\$117.89	\$122.01	\$126.28	\$130.70	\$135.27
<i>Senior Principal Consultant B</i>	\$111.23	\$115.13	\$119.16	\$123.33	\$127.64
<i>Senior Principal Consultant A</i>	\$99.27	\$102.75	\$106.34	\$110.06	\$113.92
<i>Principal Consultant B</i>	\$83.98	\$86.92	\$89.96	\$93.11	\$96.37
<i>Principle Consultant A</i>	\$72.24	\$74.76	\$77.38	\$80.09	\$82.90
<i>Administrative Specialist</i>	\$43.44	\$44.95	\$46.53	\$48.15	\$49.84
<i>Senior Consultant B</i>	\$74.90	\$77.52	\$80.23	\$83.04	\$85.95
<i>Senior Consultant A</i>	\$68.25	\$70.63	\$73.11	\$75.67	\$78.32
<i>Sr. Quality Assurance Manager</i>	\$159.32	\$164.90	\$170.67	\$176.64	\$182.83
<i>Quality Assurance Specialist</i>	\$136.50	\$141.28	\$146.22	\$151.34	\$156.63
<i>Senior Project Manager</i>	\$79.77	\$82.56	\$85.45	\$88.45	\$91.54
<i>Project Manager</i>	\$60.94	\$63.07	\$65.27	\$67.56	\$69.92
<i>Senior Network Engineer</i>	\$50.53	\$52.29	\$54.12	\$56.02	\$57.98
<i>Network Engineer</i>	\$49.19	\$50.91	\$52.69	\$54.54	\$56.45
<i>Senior Financial Analyst</i>	\$63.59	\$65.82	\$68.12	\$70.51	\$72.98
<i>Financial Analyst</i>	\$50.96	\$52.75	\$54.59	\$56.50	\$58.48
<i>Senior Technical Writer</i>	\$45.42	\$47.01	\$48.66	\$50.36	\$52.13
<i>Technical Writer</i>	\$37.67	\$38.99	\$40.35	\$41.77	\$43.23
<i>Senior Computer Analyst</i>	\$54.73	\$56.65	\$58.63	\$60.68	\$62.81
<i>Computer Analyst</i>	\$49.19	\$50.91	\$52.69	\$54.54	\$56.45
<i>Senior Program Analyst</i>	\$53.40	\$55.27	\$57.21	\$59.21	\$61.28
<i>Program Analyst</i>	\$47.86	\$49.54	\$51.27	\$53.07	\$54.93

GEN-X STRATEGIES INC. LABOR RATES ON SITE

Labor Category	On-Site	On-Site	On-Site	On-Site	On-Site
	FY'05	FY'06	FY'07	FY'08	FY'09
<i>Principle/Partner</i>	\$228.67	\$236.73	\$245.08	\$253.72	\$262.67
<i>Functional Specialist</i>	\$163.97	\$169.77	\$175.77	\$181.99	\$188.42
<i>Technical Director</i>	\$148.90	\$154.17	\$159.63	\$165.28	\$171.13
<i>Sr. Technical Manager</i>	\$128.51	\$133.07	\$137.79	\$142.68	\$147.73
<i>Technical Manager</i>	\$116.11	\$120.22	\$124.50	\$128.92	\$133.49
<i>Senior Principal Consultant B</i>	\$109.45	\$113.35	\$117.37	\$121.54	\$125.86
<i>Senior Principal Consultant A</i>	\$97.49	\$100.96	\$104.56	\$108.28	\$112.13
<i>Principal Consultant B</i>	\$82.20	\$85.14	\$88.18	\$91.33	\$94.58
<i>Principal Consultant A</i>	\$70.45	\$72.98	\$75.60	\$78.30	\$81.11
<i>Administrative Specialist</i>	\$41.65	\$43.17	\$44.74	\$46.37	\$48.06
<i>Senior Consultant B</i>	\$73.12	\$75.74	\$78.45	\$81.26	\$84.16
<i>Senior Consultant A</i>	\$66.47	\$68.85	\$71.33	\$73.89	\$76.53
<i>Sr. Quality Assurance Manager</i>	\$157.54	\$163.11	\$168.88	\$174.86	\$181.04
<i>Quality Assurance Specialist</i>	\$134.71	\$139.49	\$144.43	\$149.56	\$154.85
<i>Senior Project Manager</i>	\$77.99	\$80.78	\$83.67	\$86.66	\$89.75
<i>Project Manager</i>	\$59.16	\$61.29	\$63.49	\$65.78	\$68.14
<i>Senior Network Engineer</i>	\$48.74	\$50.51	\$52.34	\$54.23	\$56.19
<i>Network Engineer</i>	\$47.41	\$49.13	\$50.91	\$52.76	\$54.67
<i>Senior Financial Analyst</i>	\$61.81	\$64.04	\$66.34	\$68.72	\$71.20
<i>Financial Analyst</i>	\$49.18	\$50.97	\$52.81	\$54.72	\$56.70
<i>Senior Technical Writer</i>	\$43.64	\$45.23	\$46.88	\$48.58	\$50.34
<i>Technical Writer</i>	\$35.89	\$37.21	\$38.57	\$39.98	\$41.45
<i>Senior Computer Analyst</i>	\$52.95	\$54.87	\$56.84	\$58.90	\$61.02
<i>Computer Analyst</i>	\$47.41	\$49.13	\$50.91	\$52.76	\$54.67
<i>Senior Program Analyst</i>	\$51.62	\$53.49	\$55.42	\$57.43	\$59.50
<i>Program Analyst</i>	\$46.08	\$47.76	\$49.49	\$51.29	\$53.14

PRODUCT DESCRIPTIONS***CONTENT MANAGEMENT INFORMATION SECURITY TECHNOLOGY***

CMIST is a complete scalable software solution facilitating the development, organization and management of both, high-traffic and low-traffic Intranet/Extranet/Internet operations for large numbers of users. Particular relevance is given to servicing multiple user communities and organizations within one system with *centralized* Information Display Security and *decentralized* Data Ownership and Control.

BUSINESS SOLUTION

- ✓ The CMIST solution presents an unmatched level of content and session security, providing for user authentication, document control, and managed secure accessibility through single, global logon by multiple groups through its profile-driven Web security wrapper.
- ✓ Can customize displays and content for individual users based on group identification, user profiles, content profiles, permissions and authorizations through our own Digital Rights Management.
- ✓ Facilitates the organization, accessibility, and linking of large quantities of documents and other digital intellectual works in a secure-sensitive environment for Need-to-Know content delivery.
- ✓ Contains an integrated Content Management and Workflow System for developing Websites, new content, resource and cost tracking, as well as resource and cost forecasting.
- ✓ Provides site activity auditing, site visit reporting and visitor feedback information tools.
- ✓ Has a unique “3-Dimensional” Search Display Technology for unprecedented search result management.
- ✓ Saves money by allowing for implementation and on-going management with minimal in-house staffing. Daily operational activities of all sites are accomplished without IT staff or any specialized training other than standard browser usage.

ARCHITECTURE

Content Management Architecture

The CMIST application was designed to accomplish four functions: it creates Intranets, Extranets, Internets, and will take any Web-enabled application to wrap under the umbrella of CMIST security and management. The basic principal behind this architecture is to perform Single Point of Content Management accommodating multiple Display Technologies to various destinations in a one-to-many relationship for the available content. It is managed from a single location performed with a skills set with nothing greater than a knowledge of what needs to be accomplished and the ability to effectively use a word processor and common browser.

Security Model (Why it is called a Security Wrapper)

CMIST security is what we termed Digital Rights Management and Display Security. Our security is predicated on the concept of “if you can’t see it you can’t act on it”. Meaning, if you cannot see the vault you cannot break into it. Once initial security is defined for operations, network protection, data encryption, physical security, and logon system (anything from a simple logon and password protection to sophisticated voice analysis, thumb prints, retina scanning), the CMIST security wrapper provides a new, complete layer of Web security.

CMIST was designed on an innovative concept taking future business needs into account. It is developed in an open architecture to take upcoming application and hardware products into consideration. There are three principal security functions contained within the CMIST application all inter-related. These are:

- Safeguard sensitive information
- Organize Intellectual Properties
- Assure secure data/information delivery

Security has been the driving factor when creating CMIST and was achieved through the following paradigm on:

- ✓ Who has the NEED to know
- ✓ Who has the RIGHT to know
- ✓ Who needs this INFORMATION
- ✓ What is the required INFORMATION
- ✓ When to get that INFORMATION
- ✓ Where to find that INFORMATION
- ✓ Why this specific INFORMATION
- ✓ How secure is the INFORMATION

Historically, most information processed by computers is collected in huge amounts of data stored on countless storage repositories located throughout a global complexity of storage facilities. These facilities could be corporate database servers, large storage faults, data warehouses, or other means to preserve information. As with all conventional storage media, to obtain information, each directory will have to be searched for any requested data. What the new age has brought is XML technology that allows cataloging and indexing this vast amount of distributed information for fast and efficient retrieval across the Internet.

Access Passport Certification

This unprecedented security layer is achieved through our unique process of utilizing controlled access passport certification through a colonized architecture. CMIST is deployed as instance with the ability to add colonies as required. Its role can be as either a Master colony and/or Alpha colony providing distributed management through a single point of access. Specifically, this is achieved through the CMIST design philosophy of “centralized display and distribution” with “de-centralized control, management and ownership”.

Data Stream Management

CMIST contains a built-in data stream management module that allows secure routing and display of data streams. We can manage real time data, near time data in data bases, and off line data in the form of storage devices and data warehousing. Our main philosophy is to manage intellectual property and create a knowledge management environment. We take information owned by an organization and enhancing the intelligence of that information by making it available to “who needs to see it, when they need to see it, no more, no less”.

Search Technology

Our 3-D search display technology takes the results, displays them in a traditional two-dimensional fashion, and then creates three-dimensional dynamic Web sites that are content-specific for the search results. These searches can be categorized and saved as dynamic Web sites. All of the pages where the search hits are found will be highlighted for the search criteria. Each saved search can be retrieved with dynamic updates to the second when displayed.

CMIST Functions and Features: *Viewed from various perspectives*

Viewed from the 50,000 ft level

CMIST Application creates following environments:

- Organization to Consumer Internet Sites
- Organization to Organization Extranet Sites
- Organization to Employee Intranet Sites
- Web-enabled Applications / Interface
- Profile-driven Web Security Wrapper
- Consolidation of Sites with Single Logon

Viewed from the 10,000 ft level

CMIST Application contains following functions:

- Enterprise Website Portal
- Organization to Web site Management
- Security Rights Management
- Web Content Registration
- Web Content Management
- Web Development Cost Accounting
- New Organizational Registration
- Organizational Visitor Registration
- Data Stream and Information Management
- Data Collection and Information Presentation
- Intellectual Properties & Knowledge Management
- Three Dimensional Search Technology
- Visitor Feedback Information

Viewed from the 5,000 ft level

CMIST Functions containing these elements:

- Sap - Security access Passport
- Logon / Access Authentication
- User Access Security Certificates
- XML Web Technology
- Windows DNA and .NET Technology
- DCOM Technology
- Secure Data Delivery
- Data Security Management
- Profiles and Policies Security
- Information Tracking
- Development Cost Accounting
- Development Process Tracking
- Resource Cost Accounting
- Resource Process Tracking
- Visitor Tracking / Auditing
- Site Content Development
- Site Content Management
- Dynamic Web Development
- Lifecycle Content Management
- Real-time Data Flow Management
- Project Management and Tracking

- Site Activity Auditing
- Site Visit Reporting
- Organizational Website Development
- Organizational Website Integration

PRODUCT SUPPORT**Standard Technical Support**

The Contractor Standard Technical support program provides for unlimited access to technical services during the annual Maintenance Period. Support is unlimited access to on-line help (i.e. FAQs and support knowledgebase). Standard Technical Support includes access to front-line technical support engineers who will be available during regular business hours (8:00am – 5:00pm EST) to provide technical assistance.

- **Technical E-mail or phone support for Maintenance Period**
- **Unlimited access to on-line help**

LABOR CATEGORIES DESCRIPTIONS**Job Title: Principle/Partner****Minimum/General Experience:**

GXS Partner with overall responsibility for the project. Substantial experience in managing the business issues associated with client requirements

Functional Responsibility:

Manages contractual relationship with agencies and departments using implementation services. Negotiates and makes decisions for GXS. Applies GXS resources to the project. Defines project approach, methods and staffing. Conducts quality assurance over key project deliverables. Resolves issues with staff, tools and methods. Participates in project status and steering committee meetings to resolve issues through application of GXS resources or experience gained on other projects.

Job Title: Functional Specialist**Minimum/General Experience:**

Specialized experience in the applications of the specified technical discipline or business practice. Evaluates proposed solutions to determine technical and functional feasibility and adequacy.

Functional Responsibility:

Provides specialized knowledge and insight relevant to the project. Provides functional area analysis and support for system development. Advises the project team on specialized area of knowledge. Provides technical or functional/business guidance and implementation support in multiple areas, e.g. industry best practices. Develops business models. Advises on product or services capabilities and recommends methods for best utilization of features.

Minimum Education:

Bachelors or Master's Degree. An advanced degree is equivalent to three years of experience.

Minimum Experience:

Fifteen or more years of applicable experience in area of expertise.

Job Title: Technical Director**Minimum/General Experience:**

Senior individual responsible for task management. Demonstrated ability to perform senior level tasks in a specialized discipline or across multiple technical areas.

Functional Responsibility:

Provides technical or business leadership and implementation support relating to professional engineering projects.

Minimum Education:

Bachelors or Master's Degree. An advanced degree is equivalent to three years of experience.

Minimum Experience:

Twelve or more years of applicable experience, with at least two years spent managing engineering projects.

Job Title: Senior Technical Manager**Minimum/General Experience:**

Experience managing teams, or certification/training in conducting projects. Specialized knowledge of business best practices and the management of complex business change.

Functional Responsibility:

Responsible for the overall management of specific large or complex task orders or projects. Ensures the timely and successful performance of the task. Ensures technical solutions and schedules are implemented and formulates work standards and goals to the organization. Responsible for overall contract performance.

Minimum Education:

Bachelors or Master's Degree. An advanced degree is equivalent to three years of experience.

Minimum Experience:

Ten to twelve years of applicable experience, with at least three years spent managing teams. An advanced degree is equivalent to three years of experience.

Job Title: Technical Manager**Minimum/General Experience:**

Experience managing teams and conducting projects. Specialized knowledge of business best practices and the management of complex business change.

Functional Responsibility:

Develops, maintains and monitors sub-task workplans using proprietary estimating, workplanning and tracking tools and methods. Assigns work tasks to team members. Performs first-line quality assurance over interim work products and deliverables. Performs first-line issue resolution. Applies knowledge of industry best practices, business process re-engineering or change management methods. Provides subject matter knowledge.

Minimum Education:

Bachelors or Master's Degree. An advanced degree is equivalent to three years of experience.

Minimum Experience:

Eight to ten years of applicable experience. An advanced degree is equivalent to three years of experience.

Job Title: Senior Principal Consultant B**Minimum/General Experience:**

Experience in performing assignments of a technical nature. Proven understanding and application of documentation standards. Proven ability to work independently or under only general direction on complex problems involving all phases of the project life-cycle.

Functional Responsibility:

Provides technical and administrative direction for project personnel, including the review of work products for correctness adherence to the design concept and client standards, review of program to assure adherence to government standards. Coordinates with the Project Manager to ensure problem solution and client satisfaction. Makes recommendations, prepares milestone status reports and briefings/presentations on the project to colleagues, subordinates and client representatives.

Minimum Education:

Bachelor's Degree. An advanced degree is equivalent to three years of experience.

Minimum Experience:

Seven to eight years of general experience, with at least three years of specialized experience.

Job title: Senior Principal Consultant A**Minimum/General Experience:**

Experience in the development and implementation of projects. Basic experience or training/certification in implementation related disciplines.

Functional Responsibility:

Recommends project solutions to clients. Prepares medium and low complexity design specifications. Uses performance standards in developing programs. Develops and implements programs of medium and low complexity. Develops medium and low complexity project solutions. Uses management procedures and technology to support environments. Prepares project documentation.

Minimum Education:

Bachelors or Master's Degree. An advanced degree is equivalent to three years of experience.

Minimum Experience:

Six to seven years of applicable experience, with at least three years of specialized experience.

Job Title: Principal Consultant B**Minimum/General Experience:**

Experience in managing and coordinating research and investigations into emergent problems. Experience in directing the development and installation of a sound plan of organization and controls. Experience in appraising, evaluating and correcting the results of project operations.

Functional Responsibility:

Analyzes and develops client solutions with team. Develops and implements systems, designs programs or creates and maintains documentation. Develops and implements plans. Provides direction and leadership to assigned personnel. Performs customer liaison.

Minimum Education:

Bachelors degree or equivalent professional experience.

Minimum Experience:

Five to six years of applicable experience. An advanced degree in an applicable field is equivalent to three years of experience.

Job Title: Principal Consultant A**Minimum/General Experience:**

Experience in conducting research and investigations into emergent problems. Experience in the installation of a sound plan of organization and controls. Experience in appraising and evaluating the results of project operations.

Functional Responsibility:

Analyzes information requirements and evaluates problems in organization and planning. Develops and implements systems and plans. Provides support in areas related to preparing technical specifications; programming of components; database management, systems support and documentation preparation.

Minimum Education:

Bachelors degree or equivalent professional experience.

Minimum Experience:

Four to five years of applicable experience. An advanced degree in an applicable field is equivalent to three years of experience.

Job Title: Administrative Specialist**Functional Responsibility:**

Capability to provide administrative and related support to project teams. Maintains files and recurring reports. General computer, financial, editing, graphics and administrative skills to support project team.

Job Title: Senior Consultant B**Minimum/General Experience:**

Experience in the development and implementation of engineering projects. Basic experience or training/certification in implementation related disciplines.

Functional Responsibility:

Presents project designs/plans for client approval at formal reviews. Develops and implements technical or functional plans. Supports teams in implementation and testing. Develops performance standards and controls project documentation.

Minimum Education:

Bachelors Degree.

Minimum Experience:

Three to four years of applicable experience.

Job Title: Senior Consultant A**Minimum/General Experience:**

Basic experience in the development and implementation of engineering projects. Basic experience or training/certification in implementation related disciplines.

Functional Responsibility:

Develops and implements technical or functional plans. Supports teams in implementation and testing. Develops performance standards and controls project documentation. Supports teams in implementation and testing. Develops performance standards and updates project documentation.

Minimum Education:

Bachelors Degree.

Minimum Experience:

Two to three years of applicable experience.

Job Title: Senior Quality Assurance Manager**Minimum/General Experience:**

This position requires a minimum of five years experience in configuration management, verification and validation, software testing and integration, software metrics and their application to software quality assessment.

Functional Responsibility:

Establish and maintain a process for evaluating software and associated documentation. Determine the resources required for quality control. Maintain the level of quality throughout the software life cycle.

Minimum Education:

Bachelor's Degree in Computer Science, Information Systems, Engineering, Business, or other related discipline.

Job Title: Quality Assurance Specialist**Minimum/General Experience:**

This position requires a minimum of two years experience, which includes: analysis and design of business applications on complex systems for computers.

Functional Responsibility:

Provide technical and administrative direction for personnel performing software development tasks, including the review of work products for correctness, adherence to the design concept and to user standards, review of program documentation to assure government standards/requirements are adhered to, and for progress in accordance with schedules.

Minimum Education:

Associate's Degree in Computer Science, Information Systems, Engineering, Business, or other related discipline.

Job Title: Senior Project Manager**Minimum/General Experience:**

Minimum of eight years experience is required. Demonstrated capability in managing multi-task contracts. Proven expertise in the management and control of funds and resources. Shall assist the Principle Consultant in working with the Government Contracting Officer (CO)

Functional Responsibility:

Leads the project or multiple tasks and retains overall responsibility for performance including cost, schedule, deliverables and contractual compliance. May work under a Principle Consultant A or Principle Consultant B for multiple projects. Identified, acquires, and utilizes company resources to achieve project.

Minimum Education:

Bachelor's Degree in Computer Science, Information Systems, engineering, Business, or other related discipline. Certified by the Project Management Institute.

Job Title: Project Manager**Minimum/General Experience:**

Minimum of six years experience is required. Demonstrated capability in managing multi-task contracts. Proven expertise in the management and control of funds and resources. Shall assist the Senior Project Manager in working with the Government Contracting Officer (CO).

Functional Responsibility:

Leads the project or multiple tasks and retains overall responsibility for performance including cost, schedule, deliverables and contractual compliance. May work under a Principle Consultant A or Principle Consultant B or Senior Project Manager for multiple projects. Identified, acquires, and utilizes company resources to achieve project.

Minimum Education:

Bachelor's Degree in Computer Science, Information Systems, engineering, Business, or other related discipline. Active in obtaining Certification by the Project Management Institute.

Job Title: Senior Network Engineer**Minimum/General Experience:**

Requires a minimum of ten years of technical experience, which applies to installation, systems analysis, and design techniques for complex internetworking computer systems and security. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices. Ability to grasp the differing environments and demands of LAN, MAN and WAN environments.

Functional Responsibility:

Report directly to the management on all Information Systems matters. Ensures that proper system maintenance schedules are in place. Maintenance includes hardware, software, back ups, virus protection and security. Manage the Information Systems department and its staff. Maneuver through the maze of information and provide a consistent flow of technology related information throughout the organization and its customers.

Minimum Education:

Bachelor's Degree in Computer Science, and/or Business emphasis. A+ Certification, MCSE – Microsoft Certified Systems Engineer w/ TCP/IP emphasis, CNX – Certified Network Expert in Ethernet, CCNA – Cisco Certified Network Associate, and CCDA – Cisco Certified Design Associate.

Job Title: Network Engineer**Minimum/General Experience:**

A minimum of five years on-the-job experience installing and configuring interconnected networks. Troubleshooting TCP/IP connections and WAN interface connections. Strong Windows NT and Microsoft software experience.

Functional Responsibility:

Reports directly to the Senior Network Engineer and offer on-site project leadership. First point of contact for Network Engineers. Ensure that the customers' needs are fulfilled in their internetworking needs and that any other needs are relayed to the proper department. Ability to set up, analyze and report on Network and Performance monitoring.

Minimum Education:

Bachelor's Degree in computer Science. MCSE – Microsoft Certified Systems Engineer, A+ Certification and CNX - Ethernet

Job Title: Senior Financial Analyst**Minimum/General Experience:**

Minimum of twelve years experience is required. Experience required includes management of all financial and accounting activities related to a program, project or contract including tax, insurance and government reporting requirements.

Functional Responsibility:

Reviews, analyzes and interprets financial and budgetary reports. Monitors and reports performance against plans to ensure that financial objectives are met. Participates in contract negotiation.

Minimum Education:

Bachelors degree in finance, business administration accounting or other related field required and an MBA desired.

Job Title: Financial Analyst**Minimum/General Experience:**

Minimum of ten years experience is required. Experience required includes of all financial and accounting activities related to a program or project.

Functional Responsibility:

Reviews, analyzes and interprets financial and budgetary reports. Monitors and reports performance against plans to ensure that financial objectives are met. Participates in contract negotiations.

Minimum Education:

Bachelors degree in finance, business administration accounting or other related field.

Job Title: Senior Technical Writer**Minimum/General Experience:**

Minimum of five years in writing or editing technical documents in applicable Government and/or industry standards.

Functional Responsibility:

Collects and analyzes applicable technical documentation. Organizes material and writes descriptive copy according to establish standards regarding order, clarity, conciseness, style, and terminology.

Minimum Education:

Bachelor's degree in English, Literature, Computer Science, Information Systems, Business or other related discipline.

Job Title: Technical Writer**Minimum/General Experience:**

Two years specialized experience. Includes writing or editing technical documents in applicable government and/or industry standards.

Functional Responsibility:

Collects and analyzes applicable technical documentation. Organizes material and writes descriptive copy according to establish standards regarding order, clarity, conciseness, style, and terminology. Reviews published materials and recommends revisions or changes in scope, format, and methods of reproduction and binding.

Minimum Education:

Associate's Degree in English, Literature, Computer Science, Information Systems, Business or other related discipline.

Job Title: Senior Computer Analyst**Minimum/General Experience:**

This position requires a minimum of fifteen years experience which includes the use of structured analysis, design methodologies and design tools such as IDEF 1x, entity relationship diagrams, and other design techniques., object oriented principles, and experience with the logical and physical functional, operational, and technical architecture of large and complex information systems.

Functional Responsibility:

Establish system information requirements using analysis of the information engineer(s) in the development of enterprise-wide or large-scale information systems. Design architecture to include the software, hardware, and communications to support the total requirements as well as provide for present and future cross-functional requirements and interfaces.

Minimum Education:

Advanced degree in Computer Science, Information Systems, Engineering, Business, or other related discipline.

Job Title: Computer Analyst**Minimum/General Experience:**

A minimum of ten years experience in information systems development, functional and data requirements analysis, systems analysis and design, programming, program design and documentation preparation.

Functional Responsibility:

Apply an enterprise-wide set of disciplines for the planning, analysis, design and construction of information systems on an enterprise-wide basis or across a major sector of the enterprise. Develop analytical and computational techniques and methodology for problem solutions.

Minimum Education:

Bachelors degree in Computer Science, Information Systems, Engineering, Business, or other related discipline.

Job Title: Senior Program Analyst**Minimum/General Experience:**

This position requires a minimum of ten years experience managing or performing software engineering activities, of which at least eight years must be specialized. Specialized experience includes experience working with Ada, SQL and third/fourth generation languages in the design and implementation of systems and using database management systems.

Functional Responsibility:

Analyze and study complex system requirements. Design software tools and subsystems to support software reuse and domain analyses and manages their implementation. Estimate software development costs and schedule. Review existing programs and assists making refinements, reducing operating time and improving current techniques. Supervise software configuration managements.

Minimum Education:

Advanced degree in Computer Science, Information Systems, Engineering, Business, or other related discipline.

Job Title: Program Analyst**Minimum/General Experience:**

This position requires a minimum of eight years experience managing or performing software engineering activities, of which includes experience as an application programmer on large scale date base management systems, knowledgeable of computer equipment and ability to develop complex software to satisfy design objectives.

Functional Responsibility:

Analyze functional business applications and design specification for functional activities. Develop block diagrams and logic flow charts. Translate detailed design into computer software. Test, debug, and refine the computer software to produce the required product. Prepare required documentation, including both program-level and user-level documentation.

Minimum Education:

Bachelorss degree in Computer Science, Information Systems, Engineering, Business, or other related discipline.

**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

PREAMBLE

Gen-X Strategies, Inc. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact:

William Schamberger

Phone: (703) 354-6600 ext 223

wschamberger@gxs.net

eFax: (703) 783-1310

BLANKET PURCHASE AGREEMENT (BPA)

SUGGESTED FORMAT

**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Ordering Activity

Date

Contractor

Date

BPA NUMBER _____

**(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

- (1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

- (2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

- (3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.
- (4) This BPA does not obligate any funds.
- (5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.
- (6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

- (7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.
- (8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:
 - (a) Name of Contractor;
 - (b) Contract Number;
 - (c) BPA Number;
 - (d) Model Number or National Stock Number (NSN);
 - (e) Purchase Order Number;
 - (f) Date of Purchase;

- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
 - (h) Date of Shipment.
- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

CONTRACTOR TEAM ARRANGEMENTS**BASIC GUIDELINES FOR USING
“CONTRACTOR TEAM ARRANGEMENTS”**

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.